



ZEL eG  
Porschestr. 14  
D-44809 Bochum  
Tel: + 49 (0) 234 – 3381 – 0  
Fax: + 49 (0) 234 – 3381 – 203  
www.zel.eu · info@zel.eu

## Newsletter - Edition 12-2022

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Dear member companies,

As another year draws to a close, it is an exciting time to review the past and look forward with curiosity to the future.

Even if the world seems to be upside down at the moment and we already suspect that the world will be different in a few years than it is today, one of the factors for the future is definitely openness to change and the willingness to deal with change flexibly.

Looking back, the year 2022 was marked by ups and downs for ZEL, both economically and in terms of personnel. Despite all the challenges, we remain motivated and strive to continue to improve continuously, and to keep up with the changes. Please continue to support us in this!

The entire ZEL team thanks you very much for the pleasant and successful cooperation and wishes you and your families a blessed and harmonious Christmas with many small joys.

For 2023, lots of drive and success!

Your ZEL TEAM

**PS.:** Here is a small preview of our planned projects for 2023

→ Newsletter

Our newsletter is currently being overhauled and will have a new look from January 2023.

In future, the figures will be updated at regular intervals and made available for download on our homepage. The informative part will be published quarterly, respectively in a new format as required.

Let us surprise you ...

→ Open day for the buyers and sales representatives of our member companies

→ .... and much more ....



# NEWS

## Soft light sheets smooth

From now on we keep on stock the well-known Soft Lightweight sheets smooth, also in 4 mm.

### Soft light sheets smooth, Shore 60

#### Format 98 x 84 cm

4 mm, darkbrown art. no. 1096617002 per sheet € 15,80

4 mm, black art. no. 1096617004 per sheet € 15,80



## Loop- and hook band

We now also stock loop- and hook band on rolls of 25 m in widths of 20 mm, 25 mm, 30 mm and 50 mm in the colours light grey, dark grey, royal blue and navy.

## *Warehouse information*

### Transport of frost-sensitive products

Like every winter please note that we cannot ship **ZEL-rigid foam, PUR foams, "Hirschkleber"** and all other **water-based adhesives** as well as the dyes **Elvira, Graffity** and **lecare** at a temperature below 6°C. We will ship frost-sensitive products only if it's ensured in meteorological terms, that no temperature damage can occur. If you wish that we, in any case (but on your own risk) have to ship frost-sensitive products yet, please indicate it particularly as long as temperatures will allow again a frost-free shipment in principle. Should you decide for a shipment, as the daytime **temperatures are above 6°C**, **you should also note the night temperatures because trucks usually will not be parked frost-resistant overnight as well as on weekends.**



## Hints

Art.-no.	The following articles we had to withdraw from our product range:
15516165036	MORELLO LEATHER DYE LINEN 40 ML
45143079012	SPONGE RUBBER ARCH SUPPORT INSERTS ART B SIZE 3
50229001012	AWUKO KT 62 X 35 MM FLAT DENSE K 80
60325368006	METATARSAL PAD ART 6501 SIZE 12
	<b>The following articles we no more keep in stock because of low demand:</b>
10079601014	LEGAT HEELS SIZE 172
10541303006	VIBRAM ART 8860/6 MM, BLUE
10990789002	SLIP STOP 8 MM, BLACK
82188156020	LEATHER SOLES IS H2, 2,5 - 3,0 MM

## Price changes

Valid from	Art. No.	Article description
15.11.2022	00010000000 -	ADLER SPARE PART
	08070644000	
	10937106006 -	PLANTATION CREPE
	10937333006	
	10987500004	MIRROR HALFSOLES 1,3 MM RED
	20325094002 20325094004	ELASTIC LACES ROUND
	30113005001 -	
	30113077002	WEBBING
	35129053000	GRINDING COMPOUND
	45130720002, 45130720004	PORON 2,7 MM WITH MICROFIBRE LEATHER LOOK
	45130716002, 45130716004	
	45135439001 -	ISOFOAM CUSHIONING MATERIAL
	45135440008	
	45140217002 -	WOOL FELT SOFT VERSION WHITE
	45140217020	
	45140248002 -	WOOL FELT HARD VERSION WHITE
	45140248018	
	45142440002 -	CARBON FIBRE SOLES
	45142461004	



# Price changes

Valid from	Art. No.	Article description
<b>15.11.2022</b>	45142490002 -	CARBON SANDWICH SHEETS
	45142490008	
	65103102002 -	ELASTIC BAND PUNCHED
	65103135003	
	70507048002, 70507048004	CARPENTERS PINNERS ART 5001
	70507072002, 70507072004	CONCRETERS NIPPERS ART 9901
	70528012000	ALL PURPOSE NIPPERS ART 6901
	70546048000, 70546049000	DIAGONAL CUTTING NIPPERS ART 7001
	92013010000, 92033070000	ADLER SEWING MACHINE UPPER SECTION CLASS 30-10 AND CLASS 30-70
	92090629000	ADLER FOOT OPERATION PEDESTAL
	95010001000	V-BELTS 10 x 750
<b>01.12.2022</b>	20877982002 -	BOOT JACKS WITH FOOTBRIDGE
	20878044002	
	35001407006 -	NEEDLES GROZ BECKERT
	35001469012	
	35004080002 -	TWIN NEEDLES
	35004102006	
	35004160002 -	MCKAY NEEDLES
	35004291000	
	35129028000	LAMELLA DISCS WITH ABRASIVE PAPER AND THREAD
	40401101002 -	SERAFIL
	40401380010	
	40401442000	MULTICOLOR
	45138892002, 45138892004	STIRRING PADDLES
	45142393002	ORTHO BOX MOBILE
	45142394000	ROLL HOLDER
	65001120002 -	ZIPPER
	65037103006	
	65028146034	PLASTIC ZIPPER VT 10 WHITE 35 CM
	65037103002	BOTTOM STOPS VT 20 GOLD
	70943014004	SHOEMAKER CHAIR 4 LEGS
	75011010000	DISPENSER FOR REPAIR CARDS



# Price changes

Valid from	Art. No.	Article description
01.01.2023	20037366004	POLO LAMBSKIN
	- 20037366022	
	20050005002	LECARE INSOLES
	- 20050045008	
	20050050002	LECARE HEEL CUSHIONS
	- 20050050008	
	20050055002	LECARE FOOTBED
	- 20050055022	
	20313986002	LEATHER STRAPS AT FUR
	- 20314150006	
	20326985002	DOCKSIDER LEATHER STRAPS
	- 20326989000	
	20330012000	ROUND LEATHER STRAPS
	- 20330043012	
	20817992000	NOVAMAT UPPER SHOE FORMER
	20889258002	SAPHIR TROTTEUR PLASTIC SHOE TREE
	- 20889400006	
	20974873002	PALC SELF-SHINING CREAM
	- 20974873014	
	20974875000	SPARE SPONGES FOR PALC
	30000981002	BRIEFCASE HANDLES ART 44
	- 30000981010	
	30004989002	CASE HANDLE
	- 30008987008	
	30012996002	LEATHER BAG HANDLES
	- 30014990030	
	30100985002, 30104983002	PLASTIC BRIEFCASE HANDLE
	30108981002	VIENNESE HANDLES
	- 30108981006	
	30110970002	PLASTIC BAG STRAPS
	- 30112974052	



# Price changes

Valid from	Art. No.	Article description
01.01.2023	30200258002	PRAM STRAPS
	- 30200309006	
	30203254002	ROLL SKATE STRAPS
	- 30203305016	
	30211001002	CASE STRAPS
	- 30211253010	
	45010028002	CORK
	- 45025106010	
	45114341004	LEATHER WELTS NO 82 BROWN
	45114558002	EVA WELTS
	- 45114682002	
	45114744002	RUBBER WELTS
	- 45115364010	
	45115426004	RUBREX WELTS
	45135391002	PLASTAZOTE
	- 45135393010	
	45135608004	ERKOFLEX
	- 45135608010	
	47190010002	ORPEDO - ARTICLE
	- 47190180004	
	50023134010	AZURO SANDING BELTS
	- 50023196010	
	50228637002, 50228637004	LINEN SAND PAPER
	50600000002	STARCKE - ARTICLE
	- 50600518006	
	50401200002	BLUE FORCE SANDING BELTS
	50401236002	NORTON - ARTICLE
	- 50430624004	
	55207015002	WOODEN NAILS
	- 55207015018	
	60001020002	LECARE SLIP AND SLING SLIP
	- 60004012000	



# Price changes

Valid from	Art. No.	Article description
01.01.2023	60007018002 - 60007231012	DIANA LEATHER COVER SOLES
	60307041002, 60307041004	MANID HEEL PADS
	60310019010 - 60310019018	DIANA INLAYS/UNDERLAYS
	60317089002 - 60317089016	ANKLE STRAPS FOR PUMPS
	60320054008 - 60320054030	HEEL COVER SHEETS
	60322016002 - 60322016020	LEATHER EDGE BINDING
	60325012002 - 60325070008	LEATHER STRAP
	60327301002 - 60327301006	1/2 COVER SOLES WITH FOAM
	65401453001, 65401453002	POLISHING CLOTH
	70101016002 - 70104012008	DICK RASPS
	70107018000	DICK SEWING FILE
	70200500002	DICK SHOEMAKERS KNIFE
	70207160000	MARTOR CUTTER KNIFE
	70207191000	MARTOR REPLACEMENT BLADES
	70207194000	MARTOR REPLACEMENT SCREWS
	70707050000	KABI GLUE PUMPS
	70707051000	KABI REPLACEMENT BRUSH
	70901018000	DICK TOOL SHARPENER 200 MM
	70962901006, 70962901008	CUTTING BOARDS MARTOR