

Mainz, August 2022

To our Business Partners

Unit surcharges on individual products as of 01.09.2022

Dear business partners,

as you know, price increases currently determine many areas of our lives. The manufacturing costs of our products have also risen so dramatically due to price increases in raw materials, packaging, logistics and energy that it is unfortunately no longer feasible for us to bear the costs alone. In order to maintain our ability to deliver, we are currently forced to purchase a wide variety of raw materials at virtually any price, sometimes recalculated on a daily basis. From today's perspective, these negative effects on costs - especially due to further increases in energy costs - will even intensify in the coming weeks and months.

Against this background, we will have to add unit surcharges to the net invoice price for some products from 1 September 2022. These surcharges, which are shown on the invoice for each item, are intended to avoid price increases according to the scattergun principle, to take costs into account only where they arise and to create maximum transparency. We assure you that these surcharges only reflect part of our own additional expenses, but that we see no other possibility than to pass on part of these costs to you or to share them with you in partnership. The surcharges are valid until further notice and will be reviewed on a monthly basis.

Our price lists / RRP remain unchanged until further notice. In the medium term, however, new pricing in the market will be unavoidable. As soon as we have a reliable calculative basis, we will have to deal with new price lists.

Please feel free to contact your account manager for further details about the products affected and the surcharges that will apply from 01.09.2022 or send us an email at preisanfrage@bns-mainz.com. Of course, our export team is also available to answer your questions as usual at export@bns-mainz.com.

We deeply regret this measure, but hope for your understanding, support and cooperation in these challenging times for all of us.

With best regards

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	Marke Solitaire	Sep 22
BNS AN	Bezeichnung	Zuschlag
905895	SOL SNEAKER FRESH 100ML	0,15 €
905876	SOL MULTI SET KIDS	0,20 €
905867	SOL OIL BOOT CARE SCHAUM 125ML	0,20 €
901119	SOL POWER REINIGER 125ML	0,20 €
901120	SOL POWER REINIGER SET	0,20 €
905868	SOL OIL BOOT CARE SPRAY 125ML	0,20 €
906557	SOL CARE & PROTECT 150ML	0,25 €
901382	SOL EFFEKT NUBUK SPRAY 150ML	0,25 €
901376	SOL METALLIC FASHION 150ML	0,20 €
909827	SOL TREND CARE 150ML	0,15 €
905859	SOL COMBI CARE FOAM 200ML	0,25 €
905878	SOL Water Prot. Foam PFC-free 200ml	0,20 €
906802	SOL WATER PROTECT FOAM 200ML	0,20 €
905861	SOL.FETTLEDER-SCHAUM 200 ML	0,20 €
906626	SOL 4 SEASON PROTECTOR 200ML	0,25 €
901364	SOL AMBER COLLECTION STYLE SET	0,20 €
901383	SOL BRILLANT WAX SPRAY 200ML	0,20 €
901397	SOL PERFECT PROTECT 200ML	0,30 €
901396	SOL PURE PROTECT 200ML	0,30 €
	SOL VELOURS NUBUKPFL. 200ML diverse	0,20 €
901368	SOL WATER PROOFER SET AMBER COLL.	0,20 €
906622	SOL WATER PROTECT PFC-FREE 200ML	0,20 €
905901	SOL SNEAKER PROTECTOR 250ML	0,40 €
905880	SOL WATER PROTECT PFC-FREE 300ML	0,30 €
905896	SOL COMBI-DRY PFC-FREI 400ML	0,50 €
905870	SOL DRY ZONE IMPRÄGNIERSPRAY 400ML	0,50 €
906992	SOL NANO PLUS 400ML	0,50 €
906168	SOL WATER PROTECT 400ML	0,50 €
913905	SOL DELICATE GEL 50ML	0,20 €
913909	SOL LACKPFLEGE 50ML NEUTRAL	0,20 €
913908	SOL LACKPFLEGE 50ML SCHWARZ	0,20 €
905865	SOL SHOE STRETCH 50 ML	0,10 €
905895	SOL SNEAKER FRESH 100ML	0,15 €
900796	MOR IMPRÄGNIERSPRAY 400ML	0,30 €
908251	MORELLO RENOVATOR 500 ML	0,50 €
903152	MORELLO LEDERDEHNER 1000 ML	2,00 €
95114/95115	CC Spiralspanner Holz	0,80 €

	Marke Shoeboy's	Sep 22
BNS AN	Bezeichnung	Zuschlag
908121	SHO ACTIVE FRESH 100ML	0,15 €
908145	SHO SNEAKER FRESH 100ML	0,15 €
908124	SHO POWER CLEANER 125ML	0,20 €
908125	SHO POWER CLEANER SET	0,20 €
	SHO VEL/NUB CARE 200ML - diverse	0,20 €
908119	SHO SHOE STRETCH 125ML	0,15 €
908111	SHO EFFECT LEATHER SPRAY 150ML	0,25 €
908112	SHO EFFECT NUBUCK SPRAY 150ML	0,25 €
908113	SHO METALLIC FASHION 150ML	0,20 €
908114	SHO TREND CARE 150ML	0,15 €
908136	SHO PATENT LEATHER CARE 150ML	0,10 €
908100	SHO WATER PROTECT FOAM 200ML	0,10 €
908107	SHO COMBI CLEAN & CARE 200ML	0,25 €
908110	SHO GREASED LEATHER FOAM 200ML	0,25 €
908102	SHO WATER PROTECT 200ML	0,30 €
908115	SHO LEATHER WAX 200ML	0,20 €
908126	SHO COMBI CARE PFC-FREI 200ML	0,40 €
	Shoe Cream 50ml	0,15 €
908127	SHO PERFECT PROTECT 200ML	0,30 €
908135	SHO WATER PROOFER 200ML HERITAGE	0,20 €
908146	SHO SNEAKER PROTECTOR 250ML	0,40 €
908103	SHO WATER PROTECT 400ML	0,50 €
908106	SHO NANO PROTECT 400ML	0,50 €
990071	SHO DELICATE GEL 50ML NEUTRAL	0,15 €
82222	SHO ORTHO PAD DROP 2222	0,50 €
82223	SHO ORTHO PAD T 2223	0,50 €
82269	SHO LAMBSKIN 2269	0,80 €
82278	SHO THERMO TEC COMF 2278	0,40 €
82280	SHO X-TREME SOHLE 2280	0,60 €
82290	SHO THERMO TEC 2290	0,40 €
82291	SHO THERMO TEC 2291	0,30 €
95316	SHO CEDAR TOP W. BOX	2,20 €
95324	SHO CEDAR INDIVIDUAL BOX	2,20 €
900796	MOR IMPRÄGNIERSPRAY 400ML	0,30 €
908251	MORELLO RENOVATOR 500 ML	0,50 €
903152	MORELLO LEDERDEHNER 1000 ML	2,00 €
95114/95115	CC Spiralspanner Holz	0,80 €

	Marke Morello	Sep 22
BNS AN	Bezeichnung	Zuschlag
900796	MOR IMPRÄGNIERSPRAY 400ML	0,30 €
900800	MOR PROTECTOR+ 400ML	0,50 €
900797	MOR SHOE FRESH 100ML	0,15 €
	MORELLO Lederfarbe diverse 40 ML	0,85 €
900946	MORELLO LEDERFARBE GELB 40 ML	0,85 €
900947	MORELLO LEDERFARBE HELLBRAUN 40 ML	0,85 €
900948	MORELLO LEDERFARBE MITTELBRAUN 40 ML	0,85 €
900951	MORELLO LEDERFARBE DUNKELBRAUN 40 ML	0,85 €
900954	MORELLO LEDERFARBE BEIGE 40 ML	0,85 €
900955	MORELLO LEDERFARBE ROT 40 ML	0,85 €
900958	MOR LEDERFARBE MARINE 40 ML	0,85 €
900959	MOR LEDERFARBE SMARAGD 40 ML	0,85 €
900960	MORELLO LEDERFARBE SCHWARZ 40 ML	0,85 €
900963	MOR LEDEFARBE GRANIT 40 ML	0,85 €
900964	MOR LEDERFARBE WOLLWEISS 40 ML	0,85 €
900976	MORELLO LEDERFARBE DUNKELBLAU 40 ML	0,85 €
900977	MORELLO LEDERFARBE BORDEAUX 40 ML	0,85 €
900983	MORELLO LEDERFARBE GOLD 40 ML	0,85 €
900984	MORELLO LEDERFARBE SILBER 40 ML	0,85 €
900997	MORELLO LEDERFARBE WEIß 40 ML	0,85 €
900841	MORELLO LEDERFARBE SCHWARZ 1000 ML	4,20 €
900816	WILDLEDERFARBE DUNKELBRAUN 100 ML	0,60 €
900817	WILDLEDERFARBE SCHWARZ 100 ML	0,60 €
900825	MORELLO LÖSUNGSMITTEL U. ENTFÄRBER	0,40 €
900794	MORELLO EXTRA SCHWÄRZE 1000 ML	1,50 €
900809	MORELLO EXTRA SCHWÄRZE 50 ML	0,85 €
900119	MOR.FUTURA 2000 SCHNELLAUSP.100ML,D	0,95 €
900125	MOR. FUTURA 2000 SCHNELLAUSP.100ML,	0,95 €
90130	MOR.FUTURA 2000 SCHNELLAUSP.100ML,C	0,95 €
900795	MORELLO RUSSETFARBE BRAUN 1000 ML	3,00 €
900814	MORELLO NÄHMASCHINENÖL 500 ML	2,00 €
900836	MORELLO KALTPOLIERTINTE SCHWARZ 100	3,00 €
903151	MORELLO LEDERREINIGER 1000 ML	2,00 €
903152	MORELLO LEDERDEHNER 1000 ML	2,00 €
908251	MORELLO RENOVATOR 500 ML	0,50 €

	Marken Bufalo, Comfort Concept	Sep 22
BNS AN	Bezeichnung	Zuschlag
7201029	BUF SOFT & SILK 100ML	0,15 €
900472	BUF ACTIVE FRESH 100ML	0,15 €
900462	BUF HYBRID CLEAN & PROTECT 125ML	0,20 €
900129	BUF FASHION CARE 150ML	0,15 €
900457	BUF MULTI SCHAUM 200ML	0,25 €
900464	BUF VEL. NUBUK PFL. 200ML NEUTRAL	0,20 €
900465	BUF VEL. NUBUK PFL. 200ML SCHWARZ	0,20 €
900127	BUF AQUA STOP 250ML	0,40 €
900480	BUF NANO POWER SPRAY 300ML	0,45 €
900463	BUF NANO PROTECTOR 300ML	0,35 €
900126	BUF AQUA STOP 400ML	0,50 €
900461	BUF UNIVERSALPFLEGE 50ML	0,15 €
900471	BUF SHOE STRETCH 50ML	0,10 €
95114/95115	CC Spiralspanner Holz	0,80 €

	Marke Bergal	Sep 22
BNS AN	Bezeichnung	Zuschlag
86680	BER X-TREME SOHLE 6680	0,60 €
86822	BER PAD TEAR-SHAPED 86822	0,50 €
86823	BER PAD T-SHAPED 86823	0,50 €
86930	BER THERMO TEC SOHLE 6930	0,40 €
86931	BER THERMO TEC SOHLE 6931	0,30 €
86967	BER LAMBSKIN KIDS 86967	0,50 €
86969	BER LAMMFELL BRAUN 6969	0,80 €
86970	BER X-TREME LAMBSKIN 86970	0,80 €
87077	BER THERMO TEC FUSSBETT 7077	0,40 €
95139/95142/95143	BER CEDAR COIL	0,80 €
95144/95145	BER CEDAR SHOE TR LHOTSE	2,20 €
95151	BER CEDAR SHOE TR ELBRUS	2,20 €
95158	BER CEDAR SHOE TR MONT BLANC	2,20 €
95164	BER CEDAR SHOE TR MATTERHORN	2,20 €
900796	MOR IMPRÄGNIERSPRAY 400ML	0,30 €
908251	MORELLO RENOVATOR 500 ML	0,50 €
903152	MORELLO LEDERDEHNER 1000 ML	2,00 €
95114/95115	CC Spiralspanner Holz	0,80 €